

# **PARTNERSHIP** OPPORTUNITY

# FOR TOUR AGENCIES AND DMC COMPANIES

Offer your clients a truly unique and memorable experience in the heart of innovation and technology. Partner with the Silicon Valley Innovation Center (SVIC) to create customized tours and programs tailored to the specific needs of your groups. With our expertise and experience in the field of innovation and technology, you can provide your clients with an immersive and transformative experience that cannot be found anywhere else in the world.

Join us as a partner and unlock the power of innovation and technology with SVIC. Contact us today to learn more about our customized tours and programs and how we can help you grow your business.

# **BECOME A PARTNER OF SILICON VALLEY**

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### WHAT DO WE OFFER

Silicon Valley Innovation Center (SVIC) is proud to announce a new partnership opportunity for tour agents and DMC (Destination Management Companies) companies. This partnership will provide a unique opportunity for tour agents and DMC companies to enhance their offerings to clients and tap into the dynamic and innovative spirit of Silicon Valley.

Silicon Valley is the birthplace of many of the world's most innovative and disruptive technologies and companies, including Google, Apple, Facebook, and Tesla. It is a hub of creativity, entrepreneurship, and cutting-edge technology, making it an ideal destination for tourists and business travelers alike.

Through this partnership, tour agents and DMC companies will be able to offer their clients exclusive access to the Silicon Valley Innovation Center and its extensive network of startups, established tech companies, and innovation experts. Clients will have the opportunity to experience the Silicon Valley culture firsthand, visiting the offices of leading tech companies and meeting with founders and executives. They will also have access to a range of workshops, events, and talks designed to provide insights into the latest trends and developments in the tech industry.

In addition to the exposure to the innovation ecosystem, tour agents and DMC companies will also benefit from the SVIC's expertise in organizing and executing customized programs for clients. SVIC will work closely with partners to design tailored itineraries that meet the specific needs and interests of each group, ensuring a unique and memorable experience for clients.

This partnership is a great opportunity for tour agents and DMC companies to differentiate themselves in a competitive market and offer clients a one-of-a-kind experience in Silicon Valley. For more information on how to become a partner with SVIC, please contact us at info@svicenter.com.

Join us in exploring the future of technology and innovation in Silicon Valley!





### ABOUT US

The Silicon Valley Innovation Center (SVIC) is a global hub for technology, innovation, and entrepreneurship. Located in the heart of California's Silicon Valley, SVIC provides an unparalleled platform for startups, entrepreneurs, and corporations to build, develop, and market disruptive technologies. Through its world-class events, expert-led workshops, and customized corporate and venture programs, SVIC serves as a gateway to the global innovation community.

For over a decade, we have been a trusted provider of study tours and executive education programs for top-level professionals, including corporate executives, business owners, global business board members, and government leaders. With a focus on innovation, leadership, and business growth, our programs are designed specifically for entrepreneurs, executives, and founders. Join us for a unique opportunity to explore Silicon Valley and beyond.







# DISCOVER THE WORLD OF INNOVATION WITH OUR PROGRAMS AND TOURS IN SILICON VALLEY AND BEYOND

Our programs and tours take you to the heart of Silicon Valley and other cutting-edge ecosystems, offering a unique opportunity to learn about the latest technologies, explore creative cultures, and meet with industry experts. Whether you're a professional looking to expand your knowledge, a business owner seeking new opportunities, or simply a curious traveler, our programs and tours are the perfect way to experience the dynamic world of innovation.

### Unlock Your Potential with Our Custom Programs

Experience the dynamic world of innovation like never before with our custom programs. Designed for dynamic, experiential learning, these programs bring you face-to-face with the latest cutting-edge technologies, top experts, and progressive companies from around the world. Explore the creative culture of the world's most innovative ecosystems and unlock your full potential. Whether you're looking to expand your knowledge, make new connections, or simply immerse yourself in the world of innovation, our custom programs are the perfect opportunity.

## Experience High-Impact Learning with Our Immersion Programs

Discover a wide range of industries with our series of immersion programs, designed to provide high-impact learning experiences. Our programs are comprehensive and customizable, allowing us to meet your specific needs and preferences. Whether you prefer online or in-person programs, we have options available for you. Join us for a comprehensive exploration of the industries that interest you the most.

## Experience Cutting-Edge Technologies with Our Corporate Tours

Join us for a journey of high-impact experiential learning with our corporate tours. Discover the latest technologies from the most innovative companies in the US and explore the unique offerings of 12 different cities, each known for a particular industry. Whether you're a corporate executive, business owner, or simply interested in technology and innovation, our corporate tours provide a unique and unforgettable experience. Don't miss out on this opportunity to learn and grow in the heart of innovation and technology.





# PARTNER WITH US: CHOOSE FROM THREE TYPES OF AGREEMENTS

Our company offers a range of partnership and agency agreements, designed to meet the specific needs of your business. Choose from three different types of agreements and join us as a partner in the world of innovation and technology. Let us help you take your business to the next level.

Cor	Individual	
Partnership		Agent

## Corporate Partner with Silicon Valley Innovation Center: Unlock the Benefits of Cobranding

Partnering with Silicon Valley Innovation Center (SVIC) offers a unique opportunity to enhance your brand and expand your revenue opportunities. With cobranding, you can enjoy increased brand awareness and exposure, as well as a range of other benefits, including:

- 20% off from net-price calculation
- Reduced operational costs
- Accelerated lead generation
- A differentiated service offering
- Greater flexibility in planning and execution
- Reduced risk associated with program production
- Guaranteed customer and business satisfaction
- Professional delivery of your vision by experienced experts
- Personalized support from a dedicated manager

Join us as a partner and experience the benefits of cobranding with SVIC. Let us help you take your business to the next level.





Join our team and take your business to the next level with a partnership as an agent. Our company offers two different types of agency agreements, each designed to meet a specific role in the travel business. Choose the agreement that best fits your needs and explore the world of innovation and technology with us.

## Partner with Us as a Corporate Agent: Expand Your Business Opportunities

Join our team as a corporate agent and take advantage of the opportunities for growth and expansion. Our partnership program offers a range of benefits, including:

- Increased brand awareness and exposure
- Expanded revenue opportunities through sales commission
- Closing the Deal: Boost Your Earnings with 10% Commission on Custom Programs and 5% on Standard Programs.
- Referral Rewards: Increase Your Earnings with 5% Commission on Custom Programs and 3% on Standard Programs.
- A differentiated service offering
- Personalized support from a dedicated manager

Take your business to the next level and differentiate your services with a partnership as a corporate agent with Silicon Valley Innovation Center. Contact us today to learn more.

## Join Our Team as an Individual Agent: Unlock New Opportunities for Growth

Become an individual agent with Silicon Valley Innovation Center (SVIC) and unlock new opportunities for growth. Our partnership program offers a range of benefits, including:

- Expanded revenue opportunities through sales commission
- Closing the Deal: Boost Your Earnings with 10% Commission on Custom Programs and 5% on Standard Programs.
- Referral Rewards: Increase Your Earnings with 5% Commission on Custom Programs and 3% on Standard Programs.
- Personalized support from a dedicated manager

Take your career to the next level with a partnership as an individual agent with SVIC. Contact us today to learn more about this exciting opportunity.





# ELEVATE YOUR LEAD GENERATION WITH OUR ADVANCED IDENTIFICATION METHODS

Maximize your lead generation efforts with our advanced identification methods. Our comprehensive approach includes a Personal Manager, Lead Identification, Dedicated Phone and Email, Individual Codes, and UTM Tags. These cutting-edge methods streamline your efforts and help you reach new heights in your business.

### Experience Unmatched Convenience with Direct Program Requests to Your Personal Manager

At Silicon Valley Innovation Center (SVIC), we believe in providing our clients with a seamless and convenient experience. That's why we offer direct program or tour requests to your personal manager, providing you with a dedicated point of contact for all your needs.

With direct access to your personal manager, you can simplify the process of selling, planning and executing your program or tour. Whether you have questions, concerns, or simply need guidance, your personal manager is here to help. They can provide you with the expertise and support you need to ensure the success of your program or tour.

Don't miss out on the opportunity to experience unmatched convenience and personalized support with direct program requests to your personal manager at SVIC.

## Streamline Your Lead Generation with Our Advanced Identification Methods

Generate leads with ease using our advanced identification methods. Our comprehensive approach includes Dedicated Phone and Email, Individual Codes, and UTM Tags, providing you with all the tools you need to efficiently and effectively generate leads.

With Dedicated Phone and Email, you can ensure that each lead is accurately identified and tracked, giving you a clear understanding of your lead generation efforts. Individual Codes and UTM Tags provide additional tracking and identification capabilities, allowing you to see exactly where your leads are coming from.

Streamline your lead generation process and take your business to the next level with our advanced identification methods. Contact us today to learn more.





# PARTNERING WITH THE MOST INNOVATIVE COMPANIES: THE KEY TO OUR SUCCESS

VISA	IBM	ORACLE	<b>E</b> ∕xonMobil
🙏 AUTODESK.	PHILIPS	JAGUAR	Google
Unilever	cisco	UGG	<b>Φ ΤΟΥΟΤΑ</b>
🚫 airbnb	facebook	mostercord	amazon webservices
Microsoft	salesforce	zendesk	ebay
😻 Dropbox	🕊 Apple	Uber	lyA
twitter	NETFLIX	TESLA	A Adobe
LendingClub	Hewlett Packard Enterprise	📀 NVIDIA.	zoom
🙏 AUTODESK.	box	(intel)	<b>PayPal</b>





## TRUSTED BY THE WORLD'S LEADING COMPANIES

At Silicon Valley Innovation Center (SVIC), we are proud to be trusted by some of the world's leading companies. Our expertise and experience in the field of innovation and technology have earned us a reputation as a reliable and trusted partner. Whether you are a small business or a global corporation, we are here to help you drive growth and success.



ECG, Inc. Egyptian Banking Institute Elm Information Security ESCP Europe Business School Expobank CZ a.s. Expobank LLC Exxaro Resources ExxonMobil Fuels & Lubricants Company ExxonMobil GSC ExxonMobil Refining & Supply

Falcon International Bank Federal Home Loan Bank of San Francisco Five Whale Co., Ltd. Fixed Income Forum Forex Club Franklin Templeton Companies, LLC

**Ghana National Petroleum** Corporation Global Trainers Network Limited, Hona Kona Gregor Piech Luxury Globe GmbH **GRUPO ACCESS-MKT** Grupo Educacional Unis GSL LABS GSVlabs

Hart Global Management Group USA Hartmann Studios Hong Kong Productivity Council Hozhoni Viagens e Turismo Ltda HRCommunity Academy S.r.l. HS Osnabrueck HSO Business School Switzerland







### I

IIFL WEALTH MANAGEMENT LTD IIS Blaise Pascal iMi-Spring Institute of Clobal Affairs Instituto Tania Zambon Intercom Keln GmbH International Vitamin Corporation

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John Grill Centre for Project Leadership, University of Sydney

### K

Kiewit Corporation King Salman Institute for Studies and Consulting Services Korbit Kpmg LLP KPMG US

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LEF Marketing & Events Libertex International Company Limited Liberty International USA Lurie, LLP

### Μ

Mais Corporativo Market Group McKinsey & Company, Inc. MEKOM Event GmbH & Co. KG Mirach Ventures, LLC MKJ Marketing MOI Global Moscow Center for International Cooperation Moscow Exchange Moscow School of Management SKOLKOVO

### N

Nanyang Technological University National Bank of Egypt NestDMC Nigerian Communications Commission Nike China NIS (Kazakhstan) Nissan LATAM Nissan LATAM Nissan Latin America North London Collegiate School Novo Nordisk, Inc NSPIRE NETWORK LLC

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Ocensa ONWARD International Oracle EMEA Holdings Oracle Inc. Orlando Conference Management Group, Inc.

### Ρ

PDAgroup GmbH Perspecta Engineering Inc. Petrobras Porsche Latin America PRMIA - Professional Risk Managers International Association Property Academy PT. Metra Digital Investama PTT Exploration and Production PLC PVH

### R

Ricardo Strategic Consulting GmbH Robert Bosch GmbH Roche Central America and Caribbean Roche/Genentech Royal Automobile Club of Victoria (RACV)

### S

SAP America

SAP Deutschland SE & Co. KG Sara Rosso Incentive S.A. Saudi Telecom Company STC Schlumberger del Ecuador S.A Seguros SURA S/A Sektor Servicios Administrativos Comernova S.A. de .C.V RFC: SAC071214AYA SHARITY CONSULTING LIMITED SHFT International Consulting LTD SKY CITY Entertainment Group Sonepar USA Sportytrip Experiences Private Limited Startup Division Stockland Corporation Susanne Gage Communications

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Talent International (Holdings) Pty Ltd Team Rockstars IT Telstra Corporation Pty Ltd Tetra Pak Ltda. - Brazil Tetra Pak RUBECA The Bangchak Petroleum The Executive Connection (TEC) The Health & Technology Innovation Center at Christiana Care The Hong Kong University of Science and Technology The Iclif Leadership & Governance Centre The Key The Wharton School Thomson Reuters ThyssenKrupp Elevator TMHE Brussels NV/SA-Toyota INT Toyota Saudi Arabia-ALJ Toyota Sweden Travel Concepts Ltd Inc Trebol4

### U Unilever

USAF



Build Connections With Business Decision Makers, Corporate Customers And Investors

APPLY NOW

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# SILICON VALLEY INNOVATION CENTER

WHERE COMPANIES COME TO GROW AND INNOVATE